

THE INSURANCE SUMMIT 2016

Guardians of the future

February 25th 2016
Grosvenor House,
London

- Learn about new growth prospects, where to find them and how to close the global protection gap
- Challenge the adequacy of current business models and discover what the insurance company of the future looks like
- Discuss how to tackle climate change, foster sustainable development and the industry's relevance for these global endeavours

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With the overall theme being “Insuring the Uninsured” the Insurance Summit 2016 will focus on the disruptive forces shaping the future of the industry and delve into the commercial and new growth opportunities arising from market consolidation and a closer alignment with the sustainable development agenda.

- Learn about new growth prospects, where to find them and how to close the global protection gap
- Challenge the adequacy of current business models and discover what the insurance company of the future looks like
- Explore the opportunities consolidation offers and whether it will drive expansion into new markets
- Gain insights on disruptive technologies that will transform the insurance industry
- Discuss how to tackle climate change, foster sustainable development and the industry's relevance for these global endeavours

“Great insight into current trends in the industry. Provoking debate”

Managing Director,
Risk Assured



PART 1: COLLABORATING TO ENSURE THE FUTURE

09:00 CHAIR'S WELCOME: GUARDIANS OF THE FUTURE

SACHA NAUTA, Financial Correspondent, *The Economist*

09:05 OPENING KEYNOTE: A MULTILATERAL APPROACH TO MANAGING RISK IN SOCIETY

Insurance 2030, a UN report from June 2015, explored how the insurance industry can be harnessed to support sustainable development. A recommendation was made to create Insurance Development Goals that align with the UN Sustainable Development Goals, in order to tackle issues of access to insurance, long-term investments, climate change and natural disasters. Where should the UN focus these goals and how do the UN and multilateral organisations hope to involve the insurance sector in achieving them? What should the priorities for the industry be? What is the timeline for action?

LISE KINGO, Executive Director, **United Nations Global Compact**

09:25 INTERVIEW: THE ECONOMICS OF THE GLOBAL PROTECTION GAP

Only 17% of global premiums originate from emerging economies whilst their contribution to global GDP is 40%. This highlights the large-scale nature of global underinsurance. The causes of the protection gap range from different cultural understandings of risk, lack of accessibility to affordable solutions and limiting regulatory frameworks, through to risks which remain uninsurable. But what is the impact of underinsurance on social and economic development? What measures need to be taken to begin closing the gap? What innovative approaches, solutions and distribution channels need to be deployed to address underinsurance and foster sustainable economic development? Where do the opportunities for partnerships and collaboration lie between multilateral organisations, governments, regulators and the insurance industry?

TOM BOLT, Director, Performance Management, **Lloyd's**
MARTYN PARKER, Chairman Global Partnerships, **Swiss Re**

09:55 EXPLORE: THE EVOLUTION OF GLOBAL BUSINESS MODELS AND MINDSETS

The slow recovery in the world's major economies has placed a strain on the insurance sector's traditional sources of revenue. The question of how developed insurance markets will continue growing is high on the agenda. Sealing the protection gap requires the industry to forge new local partnerships, build more productive relationships with regulators and governments, invest in new distributional channels, develop new products and reconsider the adequacy of current business models. What efforts are insurers around the world making to reposition themselves as agile, innovative solution providers? What new business models are coming into existence and what more remains to be done to fill the protection gap faster?

MANUEL AGUILERA, Chief Economist, **MAPFRE**
ROBERT P. HARTWIG, President, **Insurance Information Institute**
JOHN HURRELL, Chief Executive Officer, **Airmic**
MICHEL KHALAF, President EMEA, **MetLife**

10:40 NETWORKING BREAK

11:10 DEMONSTRATE: NEW MARKETS, NEW APPROACHES

Three short case studies of microinsurance, new investment methods, new partnerships and successful collaboration.

MOHAMED BEAVOGUI, Director General, **African Risk Capacity**

MATHILDA STRÖM, Deputy Chief Executive Officer, **Bima**
GRAHAM WRIGHT, Group Managing Director, **MicroSave**

11:45 IN CONVERSATION WITH: INVESTING IN RESILIENT ECONOMIES

The World Bank defines economic resilience as the 'ability of the economy to cope, recover, and reconstruct to minimise aggregate consumption losses' in case of disasters. The role of the insurance sector in providing a safety net to societies and ensuring that economic losses do not destroy development achievements is vital. This session expands on the role of insurers as long-term investors and how investment practices need to change to encourage resilient and sustainable development.

THOMAS BISCHOF, Head of Group Development, **Munich Re**

ALEJANDRO LITOVSKY, Founder and Chief Executive Officer, **Earth Security Group**

MAMIKO YOKOI-ARAI, Principal Administrator, Directorate of Financial and Enterprise Affairs, **OECD**

12:30 INTERVIEW: GLOBAL REGULATION AS AN ENABLER OF RESILIENT ECONOMIES

The role of insurance policy and regulation is crucial when it comes to a coordinated response to resilient development and closing the global protection gap. What measures are being taken to incorporate sustainable development practices into regulatory and compliance frameworks at the national and international level? How are policymakers and regulators working together to improve regulatory environments and incentivise innovation and sustainable investment practices?

NATHALIE BERGER, Head of Unit Insurance and Pensions, **European Commission**

CARLOS MONTALVO REBUERTA, Executive Director, **European Insurance and Occupational Pensions Authority**

13:00 LUNCH

PART 2: CONSOLIDATION AND DISRUPTION

14:10 CHAIR'S WELCOME AND RECAP OF MORNING SESSION

ANDREW PALMER, Business Affairs Editor, *The Economist*

14:15 IN CONVERSATION WITH: NEW OPPORTUNITIES THROUGH CONSOLIDATION

In a business environment with few organic growth opportunities, M&A is being explored by many corporate leaders as a means to achieve higher levels of sustained growth. What are the current opportunities for the insurance industry? Will industry consolidation also drive expansion into new markets and insuring more of the world's uninsured? Is interest in cross-border M&A likely to increase over the coming years and will this become the best mechanism to enter new markets?

BART DE SMET, Chief Executive Officer, **Ageas**

JOHN HALEY, Chairman and Chief Executive Officer, **Willis Towers Watson**

14:50 PANEL DISCUSSION: THE EVOLUTION OF RISK THROUGH TECHNOLOGY

As the technological revolution progresses in all sectors, the nature of risk is also changing. From the rapid spread of the Internet of Everything through to the Internet of Things and the rise of smart cities, driverless cars, and artificial intelligence. What priorities should the insurance sector have in order to remain relevant and connected to its clients in a technological world? What are the challenges in creating new insurance products as new risks emerge? What future scenarios does the industry need to prepare for?

GRAHAM HANDY, Partner, EMEA Insurance Risk Leader, **EY**
FLORIAN HERZOG, Chief Engineer and Founder, **swissQuant**

ELENA RASA, Group Chief Data Officer, **Generali**
MAURICE TULLOCH, Chairman, **Aviva Global General Insurance** and Chief Executive Officer, **Aviva UK & Ireland General Insurance** and Chair, **ClimateWise**

15:35 EXPLORE: WILL YOU DISRUPT OR BE DISRUPTED?

The insurance industry has proved relatively resistant to disruption so far – it has yet to have its “Uber moment”. That is not to say however that the sector will be immune for long. Hyper personalised, customisable, easy to use and transparent solutions are the new order of the day and will increasingly become the desired norm across all industries. Will the insurance industry succeed in maintaining competitive advantage and differentiation by placing the customer – be that a government, corporation or individual – at the heart of everything it offers? Or will the digital-native, agile newcomers begin to chip away at the industry both in industrialised markets and in emerging economies?

MICHAEL LYNCH, Founder, Technology Entrepreneur, **Invoke Capital**

16:00 FACTS AND FIGURES: WORLD INDUSTRY OUTLOOK: INSURANCE 2016-20

The Economist Intelligence Unit presents the latest insurance industry data, analyses the current developments and explores the future trends in the sector with a forecast up until 2020.

16:20 ACTION 2017: INSURANCE AT THE PIVOT POINT

With a view to reconvening the summit in 2017, our chair will present a summary of the most important findings from the day by engaging the speakers and audience. We will set an action plan for 2017 around the theme of new business models for a sustainable future and define the points to follow up on in the next edition of the summit.

16:35 NETWORKING RECEPTION



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TOM BOLT
Director,
Performance
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BART DE SMET
Chief Executive Officer
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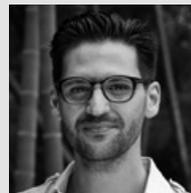
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GRAHAM WRIGHT
Group Managing
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MAMIKO YOKOI-ARAI
Principal Administrator,
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THE INSURANCE SUMMIT 2016

February 25th 2016 | Grosvenor House, London

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The Economist subscriber (20% discount)	£796 + VAT		
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20 Cabot Square, London E14 4QW,
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Job title:

Telephone: Fax:

E-mail:

DELEGATE TWO

Title: First name: Surname:

Job title:

Telephone: Fax:

E-mail:

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